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Voluntary Public

Date: 6/20/2013

GAIN Report Number: MX3048

Mexico

Post: Mexico

Newly Authorized Meat and Poultry Exporters to Mexico

Report Categories:

Administrative
Agriculture in the Economy
Agriculture in the News
Export Accomplishments - Other
Food Service - Hotel Restaurant Institutional
Food Processing Ingredients
Livestock and Products
Poultry and Products
Retail Foods

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Report Highlights:

223 U.S. meat and poultry processors, food manufacturers, and cold storage facilities have gained new market access to Mexico as the result of successful implementation of the terms-of-reference protocol negotiated between the United States and Mexican Governments. Their accession coupled with previously eligible U.S. suppliers has facilitated the growth of U.S. meat and poultry and related products or foods containing meat and poultry exports to Mexico for the past 3 years.

General Information:

The U.S. Department of Agriculture (USDA) Food Safety and Inspection Service (FSIS) and the Foreign Agricultural Service (FAS) in Mexico facilitated new market access for 223 U.S. meat and poultry processors or food manufacturers and refrigerated distribution facilities from May 1, 2010 through April 30, 2013 that deal in products regulated under FSIS's authority. These actions are the result of the successful implementation of the [common terms-of-reference protocol](#) with the Mexican Secretariat of Agriculture, Livestock, Rural Development, Fisheries, and Food (SAGARPA) National Service of Health, Food Safety, and Food Quality (SENASICA) that was signed on April 27, 2010.

At present, there are a total of 1,846 U.S. establishments eligible to export to Mexico. For the list of all U.S. establishments eligible to ship meat and poultry or meat and poultry containing products, please visit the [FSIS Eligible Plants List for Mexico](#). Alternatively, interested parties may view the list of establishments from the Mexican Government website [Sistema de Informacion de Consulta de Plantas Autorizadas](#) (SICPA). The information on the two lists needs to be identical and must correspond with the documentation and labeling that accompanies shipments. Otherwise, exporters will face additional difficulties and delayed shipments could result.

Establishments wishing to be added to the FSIS and SICPA lists as newly eligible to export to Mexico or that have access and need to make administrative changes (e.g., name, address, species (e.g., bovine, porcine, avian, etc.) and processes (e.g., slaughter, processing, cut-up), etc. changes) to retain access should consult the [FSIS export library requirements website](#) or the [Export Requirements for Mexico for Processed Egg Products website](#) and work with their local inspection official, the FSIS district manager, and the [FSIS Office of Policy and Program Development Import/Export Coordination and Policy Development Staff](#) in Washington, DC.

Since the agreement was signed, new establishments have been from the following states/areas: Alabama (4); Arkansas (4); Arizona (3); California (27); Colorado (4); Connecticut (1); Florida (13); Georgia (11); Iowa (7); Idaho (1); Illinois (18); Indiana (1); Kansas (4); Kentucky (5); Louisiana (4); Massachusetts (2); Maryland (1); Michigan (2); Minnesota (5); Missouri (6); Mississippi (1); North Carolina (9); North Dakota (1); Nebraska (3); New Jersey (6); New York (1); Ohio (8); Oklahoma (7); Oregon (3); Pennsylvania (9); South Carolina (2); South Dakota (1); Tennessee (3); Texas (36); Utah (3); Washington (2); Wisconsin (3); and, Puerto Rico (1).

Trade Impact

The implementation of the protocol has facilitated the growth in trade of U.S. red meat, poultry, and related products as well as processed foods, food preparations, soups, and sauces containing meat or poultry to Mexico. Shipments of FSIS regulated meats and poultry and related products from May 2009 through April 2010 (before the agreement began) were approximately \$2.6 billion. Exports of the same products in subsequent years were \$3.1 billion (May 2010 to April 2011), \$3.6 billion (May 2011 to April 2012), and \$3.4 billion (May 2012 to April 2013). This total value of trade represents the exports of not only these newly added 223 establishments, but all 1,846 establishments eligible to ship meat and poultry or meat and poultry containing products (e.g., chicken patties, meat stuffed ravioli, etc.) to Mexico.

Author Defined:**For More Information**

FAS/Mexico Web Site: We are available at www.mexico-usda.com or visit the FAS headquarters' home page at www.fas.usda.gov for a complete selection of FAS worldwide agricultural reporting.

Other Relevant Reports Submitted by FAS/Mexico:

Report Number	Subject	Date Submitted
MX3047	Educational Sessions for Meat and Poultry Trade	6/5/2013
MX3043	Pork Price and Trade Snapshot	5/30/2013
MX3026	Poultry and Products Semi-Annual	3/22/2013
MX3025	Broad and Deep Mexico and U.S. Ag Trade Relationship	3/21/2013
MX3021	What is Mexico Buying and Selling	3/8/2013
MX3016	Livestock and Products Semi-Annual	3/4/2013
MX2092	Facilitating Red Meat Trade and Avoiding Costly Delays	12/12/2012
MX2065	2012 Mexican Livestock and Products Annual	9/9/2012
MX2060	New Options to Obtain SENASICA Import-Export Documents	8/14/2012
MX2503	Exporting to Mexico – Managing Border Entry Issues	3/22/2012
MX2012	2012 Poultry and Poultry Products Semi-Annual	3/20/2012
MX1092	New Meat and Poultry Letterhead Certificates Required	12/6/2011

Useful Mexican Web Sites: Mexico's equivalent to the U.S. Department of Agriculture (SAGARPA) can be found at www.sagarpa.gob.mx, equivalent to the U.S. Department of Commerce (SE) can be found at www.economia.gob.mx and equivalent to the U.S. Food and Drug Administration (SALUD) can be found at www.salud.gob.mx. These web sites are mentioned for the readers' convenience but USDA does NOT in any way endorse, guarantee the accuracy of, or necessarily concur with, the information contained on the mentioned sites.